







Example of a table used for the assessment of behavioral skills (Sigmund Potential™ criteria):

CRITERIA						
PROFESSIONAL DIMENSION						
Desire for work						
Capacity for work						
Willpower and perseverance						
Ambition						
Competitiveness						
Efficiency						
Natural authority						
Ability to manage						
Persuasion						
Negotiation skills						
Risk taking						
Initiative						
Innovation						
Organization						
Mobility						
SOCIAL DIMENSION						
Presentation						
Respect for social customs						
Tact and diplomacy						
Ease of contact						
Optimism and “joie de vivre”						

Example of a table used for the assessment of behavioral skills (Sigmund Potential™ criteria):

Criteria						
----------	---	---	---	---	---	---

SOCIAL DIMENSION (CONTINUED)

Teamwork						
Tolerance						
Sense of hierarchy						
Sensitivity to the opinion of others						
Listening ability						
Public speaking						
Adaptation to new situations						
Reserve (discretion)						

PERSONAL DIMENSION

Personal equilibrium						
Behavioral stability						
Spontaneity						
Resistance to failure						
Independence						
Self-confidence						
Realism						